



Media Contact:
Sabrina Sanchez
Ventana Public Relations
(540) 253-5060
sabrina.sanchez@ventanapr.com

DIAMOND POINT INTERNATIONAL BECOMES PREMIERE GRIDSTORE PARTNER TO OFFER SCALE-OUT NAS STORAGE FOR SMB CUSTOMERS AT HALF THE COST OF STAND-ALONE NAS

Military, Manufacturing and Education Storage Value-Added Distributor Expands Product Line to Deliver Enterprise-Class NAS Solutions with Gridstore; Eliminating the Risk, Cost and Complexity of Silo-Based NAS

Mountain View, CA. – August 9, 2011 – Gridstore™, the leader in scale-out NAS solutions for the SMB market, and Diamond Point International, a leading European value-add distributor, today announced that Diamond Point has joined the Gridstore Partner Program as a premiere value-added distribution partner (VAD). As an authorized Gridstore partner, Diamond Point can promote a highly-scalable NAS offering at half the price of traditional silo-based NAS storage.

The Diamond Point partnership with Gridstore enables the UK-based value-added distributor to address the extensive demand for cost effective and scalable NAS in the military, manufacturing, education and SMB market sectors. With Gridstore's innovative partner support programs and Scale-out NAS solution, Diamond Point is able to offer a powerful NAS storage grid that eliminates storage sprawl and multiple single points of failure while reducing the cost of stand-alone NAS solutions by as much as 50 percent.

Designed to eliminate the risk, cost and complexity of silo-based storage, Gridstore's Scale-out NAS solution is based on a simple and scalable, "Pay as you Grow" pricing model which eliminates the need to over-provision costly storage resources.

"Gridstore is changing the dynamics of scale-out NAS for the SMB market much as Equallogic did for iSCSI," said Frank Sutton, Diamond Point's Head of Storage. "This solution gives us a turnkey, enterprise-class NAS product for our customers and is a perfect fit for the VARs and Systems Integrators we support. It is win-win for everyone".

“Diamond Point has a huge footprint in the UK market and is a leader in providing the channel and system integrators with best-of-breed solutions,” said Kelly Murphy, CEO, Gridstore. “The Gridstore Scale-out NAS solution gives our mutual customers a turn-key, scalable, high performance storage solution that meets their 24 x 7 business demands for reliability and availability, while eliminating the need to over-provision costly storage resources.”

The Gridstore Partner Program

Gridstore supports its NASg solution with a comprehensive partner program to fuel its partners’ success throughout the entire customer lifecycle. The Gridstore Partner Program has been designed to offer end-to-end support for MSPs and VARs looking to drive increased revenues by capitalising on the increasing SMB customer demand for high availability storage solutions. Members of the Gridstore Partner Program receive innovative marketing and financial initiatives including resources, tools and support for prospecting, recruiting, activating and growing new clients. Components of the program include deal registration and protection, co-funded demand generation opportunities and professional services. For more information, please visit:

<http://gridstore.com/partners.html>.

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About Diamond Point International

Diamond Point International, part of an international group, has been established in the UK since 1983 and has been at the forefront of industrial computing technology, servicing a mix of OEMs and system integrators. Diamond Point is committed to the Open Systems philosophy and has maintained a portfolio of standards based products, both de facto and formally IEEE recognised. The company offers a prompt quality Technical Support service across all its products. Its engineering department integrates both hardware and software products, thereby offering total system solutions as required by our customers. For more information, please visit: <http://www.dpie.com>.

About Gridstore

Gridstore is the innovation leader in scale-out Network Attached Storage (NAS) products. The Gridstore NASg solution provides unlimited storage capacity and reliability at a fraction of the cost of traditional storage solutions. NASg is designed for small-to-mid-sized businesses and Managed Service Providers who struggle with the risk, cost and complexity of storage sprawl and who need enterprise class storage without the cost and complexity. Founded in 2007, Gridstore is headquartered in Mountain View, Calif. and has development facilities in Dublin, Ireland. For more information, please visit: <http://www.gridstore.com>.